

## 2023 Annual Business Plan



## Key Success Measures & Goals

<b>Financial Goals</b>		<u>2023 Plan</u>	2023 Result
Net Earned Premium	>	\$160M	\$176.1M
Loss Ratio	<	67%	61.9%
Expense Ratio	<	43%	36.8%
Premium to Equity Ratio	<u>&lt;</u>	28%	28.0%



## Key Success Measures & Goals (cont.)

<b>Operational Goals</b>		<b>2023 Plan</b>	2023 Result
Policyholder Retention	>	90%	91.8%
Voluntary Employee Turnover	<	10%	5.5%
Employee Engagement	>	3.9	4.17
Timely Compensability	>	84%	99.0%

